

# PRESS RELEASE

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## **RAIL.ONE STARTS PARTNERSHIP WITH VOESTALPINE VAE APCAROM**

**The Romanian subsidiary of PCM RAIL.ONE AG, S.C. TRAVERTEC S.R.L., has a new shareholder in voestalpine VAE Aparcom SA. With this step, RAIL.ONE strengthens its position in the South-East European market and sells 60% of its shares. For VAE, the acquisition also means reliable access to high-quality turnout bearers as well as to extended know-how and experience in the field of concrete sleeper production.**

Neumarkt (Germany), September 11, 2018 – RAIL.ONE and voestalpine VAE Aparcom are having a successful business relationship for many years. While the RAIL.ONE subsidiary TRAVERTEC produces concrete sleepers at its site in Buzau, Romania, VAE manufactures turnouts for national and international Railway customers at the same location. This cooperation is now being intensified. For RAIL.ONE, the strong market presence of voestalpine VAE Aparcom leads to new sales potential, also abroad. Together, both partners are developing TRAVERTEC into the leading concrete sleeper manufacturer in South-East Europe. And also for voestalpine VAE Aparcom, the new partnership has promising elements. After many years of successful cooperation with RAIL.ONE, the company expands its portfolio with the acquisition of shares in TRAVERTEC and further strengthens its technology hub in Buzau for integrated turnout solutions in long-distance transport and urban transit for the Romanian as well as international market.

The existing team will continue to contribute the expertise of the Neumarkt-based manufacturer of concrete sleepers and track systems for rail transportation to continue driving technical development and ensuring the usual high quality of RAIL.ONE products. The local management of voestalpine VAE Aparcom will add its knowledge and experience to it.

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Both partners have agreed not to disclose further details of the transaction. The legal conclusion is still subject to necessary official approvals, which are expected in the course of September.

#### Facts and figures on the communication:

- S.C. TRAVERTEC S.R.L.
- Address: Soseaua Brailei nr. 2, 120118 Buzau (Romania)
- Since 2001 TRAVERTEC S.R.L. has produced main-track and turnout sleepers. In close collaboration with customers and partners, the company develops customized solutions.

#### Picture 1:



**Caption picture 1:** Concrete sleeper factory of TRAVERTEC S.R.L. in Buzau (Romania) (Photo: PCM RAIL.ONE AG).

**Characters:** 1,673 without headline and space characters

**Notes:** Imprint free of charge, deposit copy requested

**For release:** Immediately

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### **About the PCM RAIL.ONE Group**

The PCM RAIL.ONE Group has been manufacturing concrete sleepers and track systems for urban transit and long-distance rail transportation for over 60 years. The technology leader also offers its expertise in the fields of engineering and plant construction. Its customer-driven innovations fulfill the highest quality standards and are installed around the world.

The PCM RAIL.ONE Group is comprised of several companies and eleven production facilities with a presence in Germany, Romania, Saudi Arabia, Spain, South Korea, Hungary, Turkey, the United States, and India. It maintains annual capacities of over 5 million track sleepers and 750,000 linear meters of turnout sleepers.

### **About the voestalpine VAE Apcarom SA**

voestalpine VAE Apcarom is a member of the voestalpine VAE Group, which is the global market leader for railway turnout system solutions. Innovative drive, detecting and locking systems, monitoring equipment for rolling stock as well as fixed assets and a variety of related services complement the product portfolio.